



Corporate Profile

Aik Moh Group (2021 Ver)







01

Revenue

More than

S\$ 85M

as of FY 18/19

02

Talents

146 Staff

97 staff in Singapore
Correct as of 2020 Apr

03

Presence

5 countries

within South East Asia
8 Sales offices
5 Factories (Manufacturing)

WE ARE
AIK MOH

We are a leading SEA chemical distributor and service provider. We offer wide range of chemicals and chemical-related services including toll blending, repacking and other logistics support.

Aik Moh's Milestones (History)

1980

Aik Moh is incorporated in 1980 as a paint distributor in Jalan Besar, Singapore



2000

- > Set up PT Aik Moh Batam, Indonesia.
- > Achieve ISO 9001 Quality System

2004

Achieve ISO14001 Environmental System



2010

- > Achieve Halal cert Chemical Production
- > Achieve Business Continuity Certification SS 540:2008



2012

>Set up Aik Moh Chemicals (M) at Selangor, Malaysia

2013

> Agro Specialties Business Group formed in Singapore



2015

> Purchased 1st factory in Batam, Indonesia, 12,500 Sq ft

2016

>Acquired Solvex (M) in Malaysia and reorganise to Aik Moh Solvex (M)



2018

> Set up office in Surabaya, Indonesia under Staris Chemicals



> Purchased 1st factory in Klang, Malaysia 57,800 Sq ft

1993

Diversified into Industrial Petrochemical distribution and purchased 46,000 sq ft factory at Gul Ave, Singapore



2003

Purchased 2nd 85,000 sq ft factory in Tuas St, Singapore

2006

Set up APC Chemicals at Manila, Philippines.

2005

Toll Blending and Lab Chemical Business Group formed in Singapore



2011

> Set up Staris Chemicals (Jakarta, Indonesia)

> Purchased 3rd factory in Singapore, 53,000 Sq ft @ Joo Koon..



2014

>Set up Sales Rep office Ampro Myanmar

> Purchased 4th factory in Singapore, 91,000 Sq ft @ Tuas Basin Link.

> Achieve ISO 45001 Safety System



2017

>Lab Chemical E-Portal : www.Chemistree.com



2019

>Set up Sales office in Johor, Malaysia under Aik Moh Solvex (M)

2020

>Started Consumer Brand -Deras.shop for Consumer Products



Mission: Sustainable Partnership

To be an **integrated & effective** Chemical Distributor, supported by manufacturing capabilities in South East Asia countries.

Ng Bee Yong
Shipping Manager



Victor Lim
Sales Manager



Kenn Chan
HSE Manager



“Chemistry, Bonds with Passion”

Shared Values

- Integrity
- Teamwork
- Quality

Business Structure of Aik Moh Group

SEA Market Reach

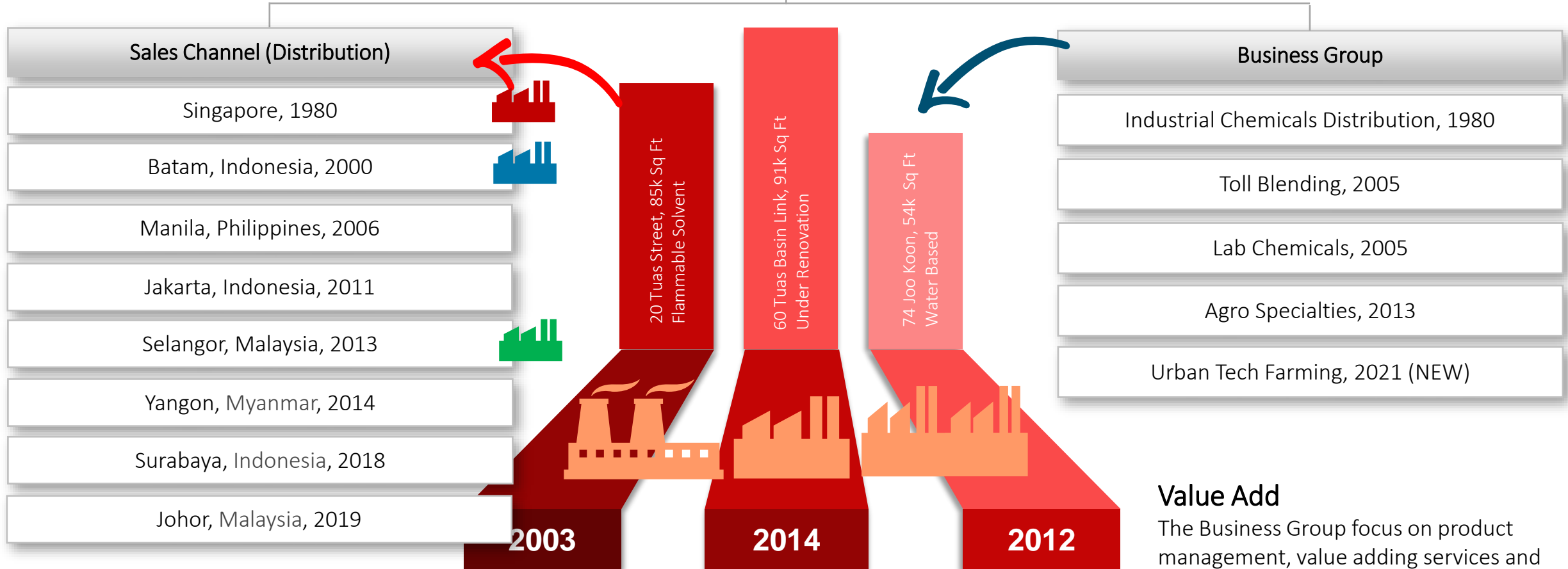
Reaching out to customers directly. Focusing on SEA countries and tap on regional growth..

Management

Mr Tan Kah Moh, Chairman
Mr Jimmy Soh, MD

Singapore as HQ Hub in SEA

Utilizing strong infrastructure and port advantage to optimize supply chain movement of chemicals.



Value Add

The Business Group focus on product management, value adding services and capabilities to support the growth.

Chemical Distribution Business Model

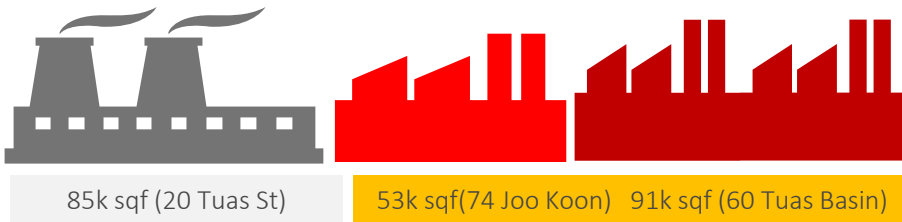
Efficient supply chain, focusing South East Asia

Singapore as Hub

- >> Moving chemicals efficiently to countries in SEA, South Asia and ANZ.
- >> Customers are confident of Singapore Brand, Reliable
- >> Strong IP Protection

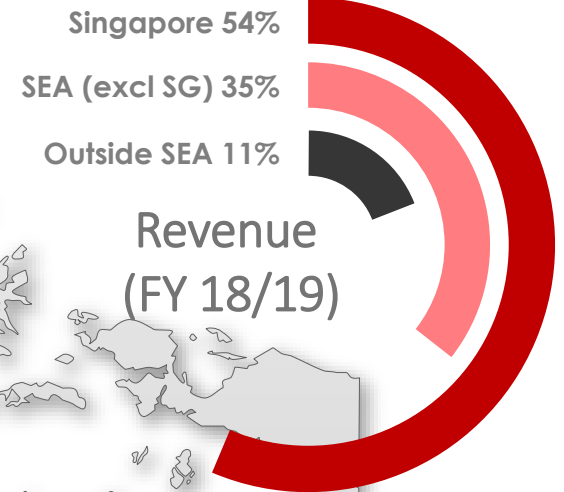
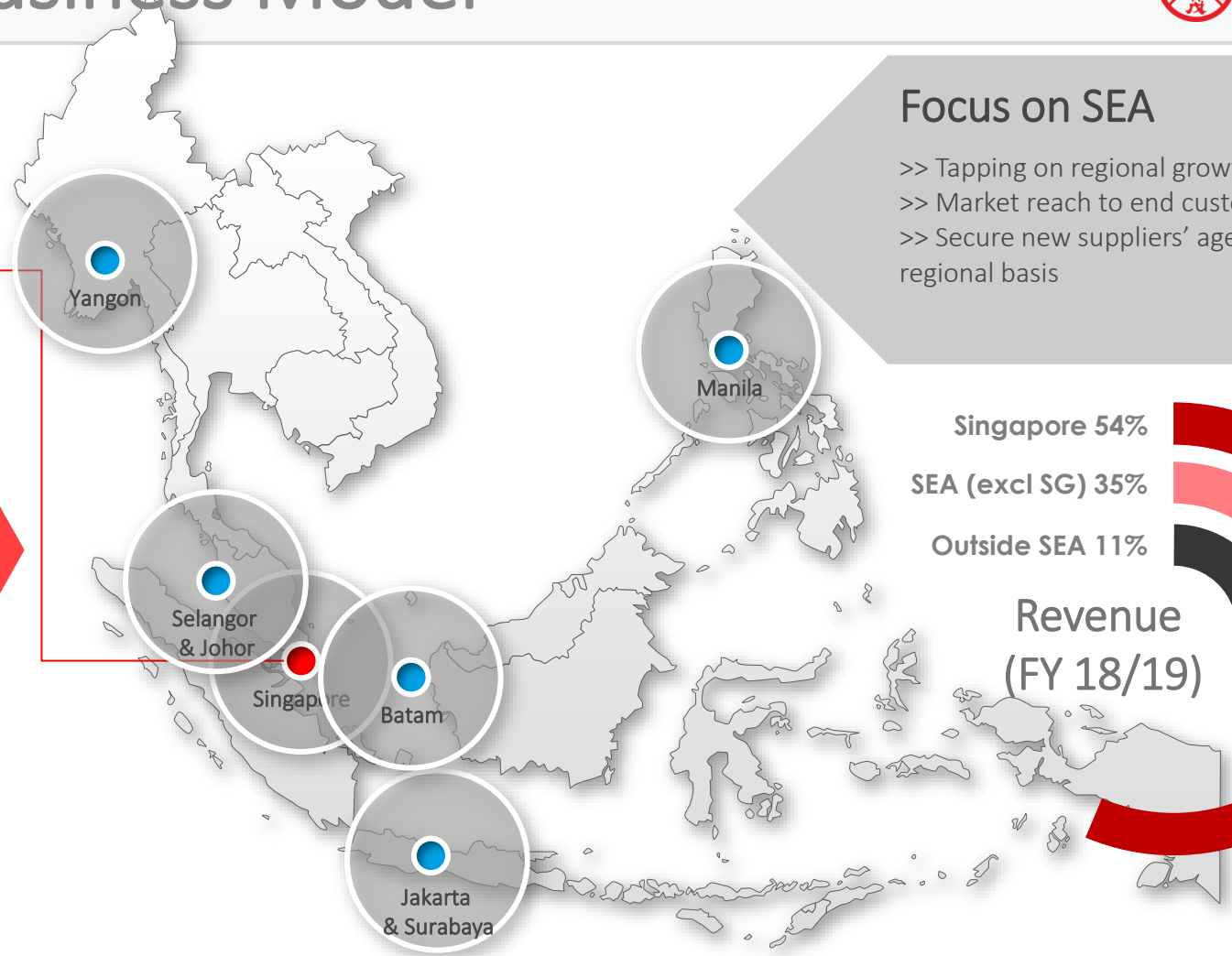


Strong Infrastructure Built up in Singapore



Focus on SEA

- >> Tapping on regional growth.
- >> Market reach to end customers.
- >> Secure new suppliers' agencies thru regional basis



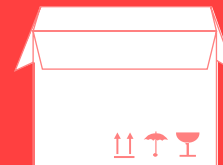
Strong SG Transport Team

- Lorries
- Prime Movers
- ISO-tanks
- Road Tankers
- Platform Chasis



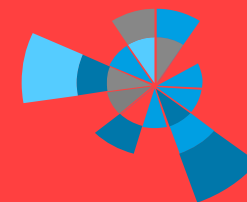
Chemical Licenses

Complete licenses for import/export, transport, storage and manufacturing of chemicals in Singapore



Equipments

- Mixing Tanks
- Drumming/Filling Stations
- Warehouse Rackings
- Waste Water Treatment
- Scrubber etc



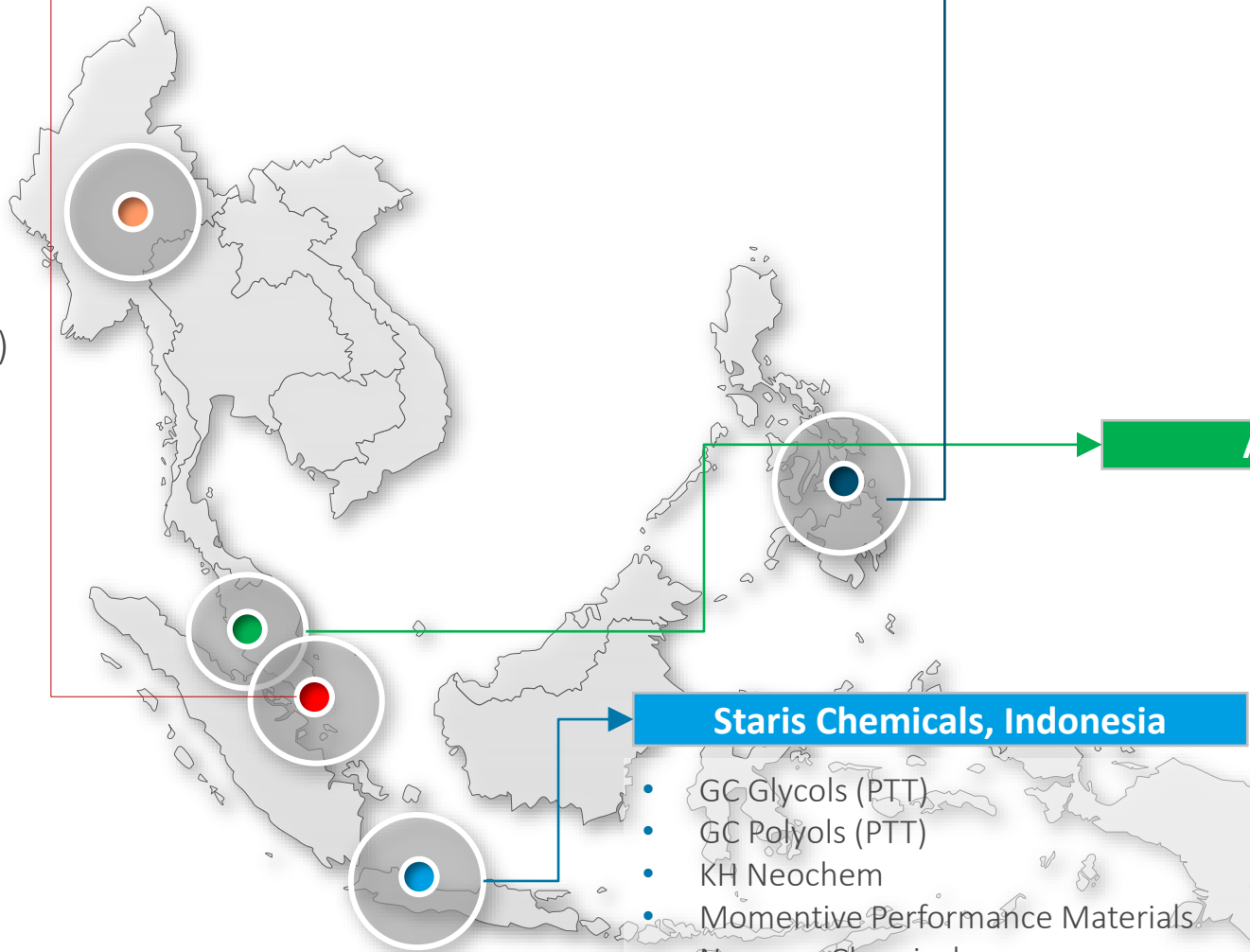
Integration

End to End solution to ensure that customers find the best value in products/services.

Major Suppliers (Partners) of Aik Moh Group

Aik Moh, Singapore

- Arkema
- BASF
- Chang Chun Dairen Chemical
- DOW Chemical
- Eastman Chemical
- Long Success Chemicals
- Ineos Oxide
- Mitsubishi Gas Chemical (MGC)
- Petronas Chemical Derivatives
- PTT GC Glycols
- Sabic Asia Pacific
- Sasol Chemicals
- Shell Eastern Chemical
- Shiny Chemicals
- SK Global Chemicals
- TOP Solvent Company
- Total Oil
- Lab Chemicals Partners
 - ThermoFisher / Acros
 - TCI Japan



APC Chemicals, Philippines

- Arkema
- Chang Chun PetroChemicals
- Chlor-al Chemical
- CMFC Taiwan
- GC Glycols (PTT)
- Ho Tung Chemical
- Jia Hua Chemicals
- PMC Organometallics
- Shiny Chemicals
- SK Global Chemicals

Aik Moh Solvex, Malaysia

- DOW Chemical
- Eastman Chemical
- GC Glycols (PTT)
- GC Polyols (PTT)
- Mitsubishi Gas Chemical (MGC)
- Sabic Asia Pacific
- Sasol Chemical
- Shell Eastern Chemical
- Shiny Chemicals
- SK Global Chemicals
- TOP Solvent Company
- Total Oil

Staris Chemicals, Indonesia

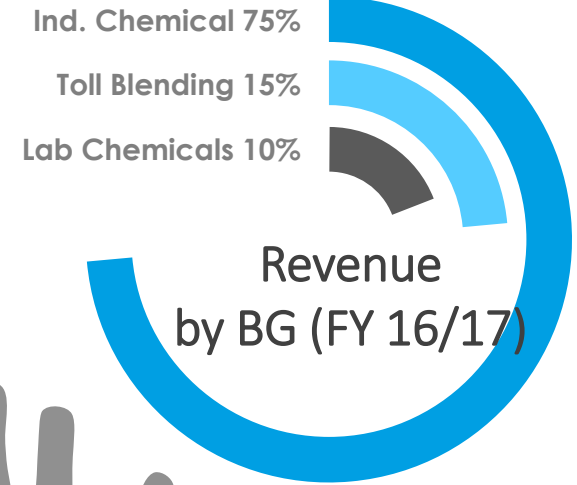
- GC Glycols (PTT)
- GC Polyols (PTT)
- KH Neochem
- Momentive Performance Materials
- Nouryon Chemicals
- SHELL Eastern Chemical

Business Groups (BG) of Aik Moh

BG as value adding blocks

BG Hand-in-Hand

The Business Groups work together ensure the volume of chemicals will increase and also bring in different value into the business models.



1993: Industrial Chemical Distribution Model
Distributor of petrochemicals. Chemicals have expanded from commodity to speciality, catering to different industries across SEA.

2005: Lab Chemicals
Taps on grow R&D community in Singapore. Provide a channel to move into the laboratory of customers, before selling industrial chemicals. Expansion into SEA.

2005: Toll Blending
3rd Party OEM blending of chemicals to customers in Singapore. Operating multiple virtual factories on our factories

2011: Bulk Trading
Partnership with other distributors across SEA to do bulk purchases. Getting closer to suppliers on a regional basis.

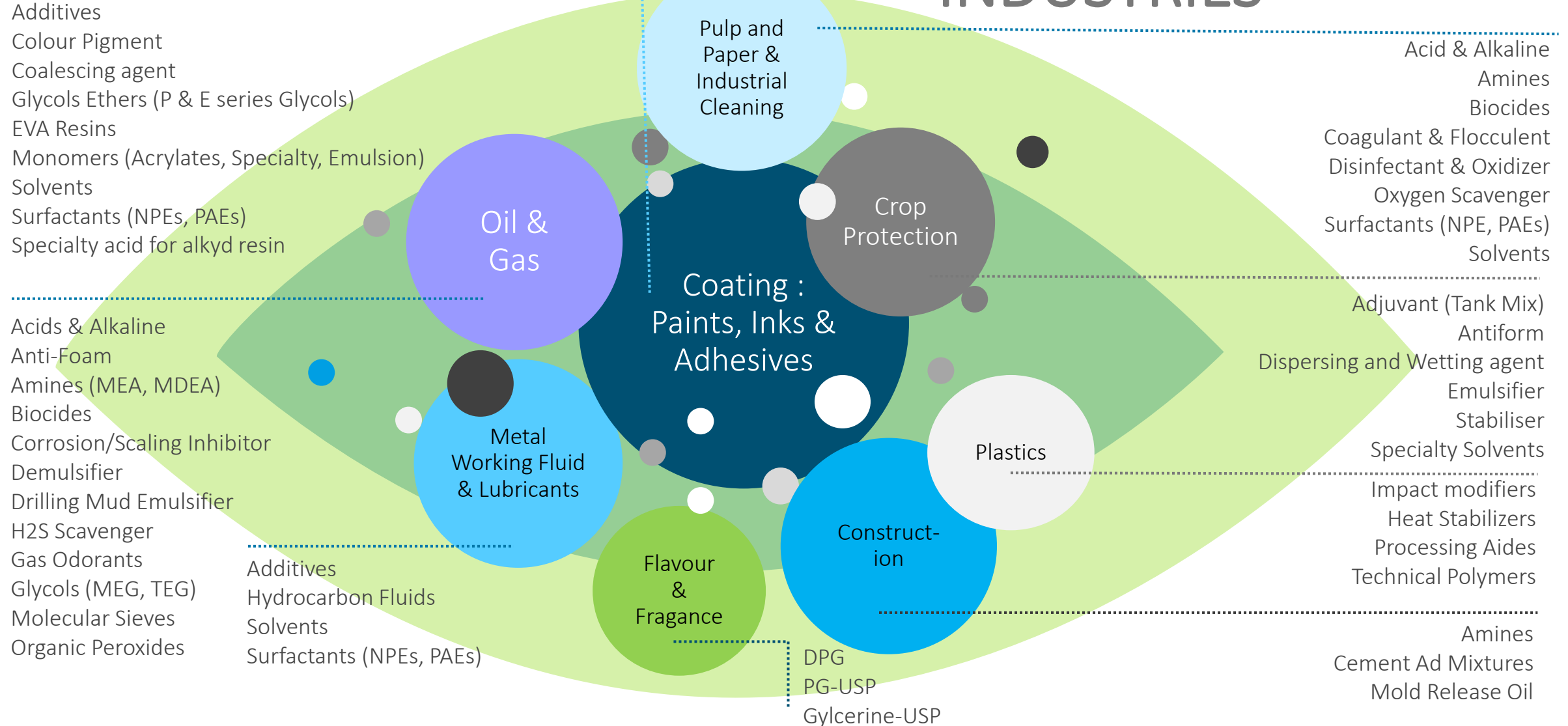
2013: Agro Specialties

Focus on agricultural industries. Formulating crop protection chemistries under house brand. Providing solutions and customised products for customers.

2020: Dera Chemicals

Focus on consumer products, especially on sanitization use. Providing different packaging & OEM products.

INDUSTRIES



Toll Blending Business Group

Established in 2005, Toll Blending Business Group of Aik Moh, aims to provide customers with value-adding services together with the distribution of chemicals. To date, Aik Moh operates her tolling services in 3 factories of Singapore and 1 factory in Malaysia, establishing herself as one of the key Toll (Contract) Blending players.



Our Strength in Toll Blending from 3 factories in Singapore

- Experienced manufacturing support personnel.
- Quick response to customer needs.
- Well Maintained manufacturing facilities.
- Flexible production – small to large batch sizes.
- Inventory management system to handle finished goods and raw materials.
- Inhouse software system to handle blending process.
- Extensive laboratory capabilities to perform QC testing
- Support customer development works.
- Strong logistics support service



Full Fledged Capabilities

Efficient blending of chemicals, storage and delivery at competitive prices. Our team also provides technical solutions to assist and sustain customers' growth.



One Stop Solution Partner

With competitive distributors' chemical prices while relieving the customers' need to physically own a factory, transport and machinery assets. Strategically, we are expanding within SEA to offer our toll blending services.

Established in 2005, Laboratory Chemicals Business Group, with support from ThermoFisher Chemicals has grown to be an established laboratory grade chemicals distributor in Singapore.

Via our Chemistree online portal, Aik Moh aims to expand out of Singapore into South East Asia. Prices, Inventory and online quotation are available from this portal.

Strength

- Wide Range Of Products (ex stocks)
- Strong Logistics Support from Aik Moh Group
- Dedicated Sales Team in Singapore
- Online (real-time) inventory status



Chemistree
Passion For Chemistree

<http://chemistree.com.sg/>
enquiry@chemistree.com.sg





A Singapore Brand

Deras.Shop – Aik Moh launches a Consumer brand, DERAS during Crisis of Covid-19. The new platform allows Aik Moh's team to explore and learn the B2C market and utilize the digital marketing. Via our Deras.shop online portal, Aik Moh targets to connect with consumers in Singapore and other SEA.





HERE'S WHY, AIK MOH
IS YOUR NEXT

BIG IDEA

01

Infrastructure & Manpower

Chemical factories & manpower to handle hazardous range of chemicals

02

Chemical Licenses

certified with various licenses to handle import/export/storage/transport of chemicals

03

Reliability & Sustainability

30+ years of experiences providing customer a sustainability relationships

Strengths of Aik Moh infrastructure & manpower (Singapore)

Integrated Supply Chain to handle different types of chemicals

Transport Fleet

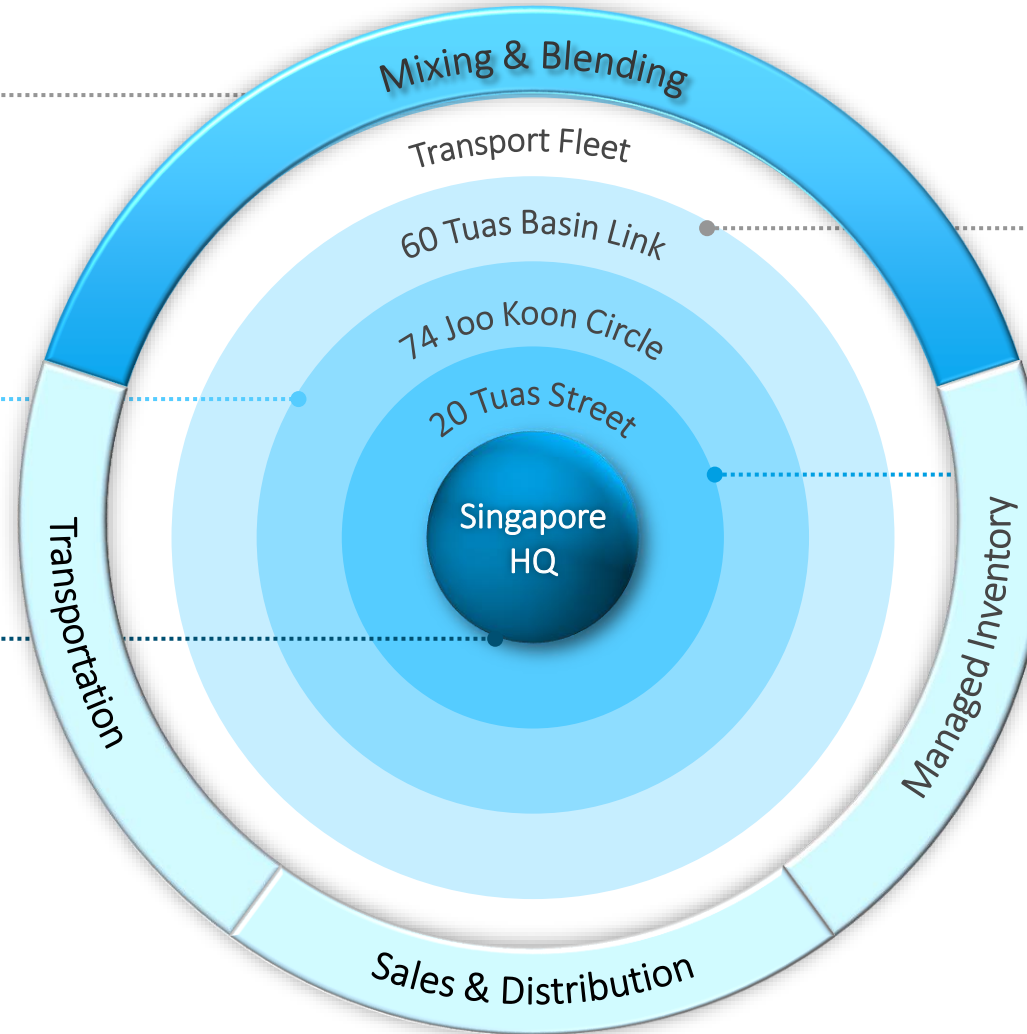
- 8 heavy + 1 medium lorries
- 4 x Prime Movers
- 1 x Road Tanker
- 10 x ISO-tanks
- 1 x Platform Chasis

Water-Based/Corrosive Chemicals

- 12 x Blending tanks (2k ~10k Lt)
- Pre-Heating Systems
- ~1000 x Pallets Racking

HQ in Singapore

- 90+ staff in Singapore
- Trained in basic fire fighting and spillage control to handle emergency situations
- 3 factories in SG : Total floor area of 228,000 sq ft storage area, licensed to store chemicals.



Non DG Chemicals

- 13 x Storage Tanks
- 2 x Blending tanks (2 x 20k Lt)
- ISO-tanks Discharging Bay
- ~ 1400 x Pallets Racking

Flammable Chemicals

- 2 x Drumming Stations
- 1 x Carboy/Tin filling Stations
- 4 x Holding Tanks (10k & 30k Lt)
- 4 x Underground tanks (10k~25k Lt)
- 5 x Blending tanks (1k ~30k Lt)

Strengths of Aik Moh Chemical Licenses (Singapore)

Chemical Weapon Convention

Central Narcotics Bureau (CNB)

Health Science Authority (HSA)

National Environment Agency (Poison)

Police Force (Explosive)

Singapore Civil Defence Force (Flammable)

Aik Moh possess regulatory licenses for handling hazardous chemicals :

- Storage
- Transport
- Import/Export
- Processing - Waste Treatment

Strengths of Aik Moh Reliability and Sustainability (Singapore)

Our ISO & Other Management Systems



9K

ISO 9001
Quality System
since 2000



01



14K

ISO 14001
Environmental
System
Since 2004



02



45K

ISO 45001
Occupational Health
& Safety System
Since 2014



03



Halal

HALAL
Singapore Halal
Certification
Since 2010



04

01 - For all Aik Moh Singapore factories and Aik Moh Batam factory
02,03 - For Aik Moh Singapore 20 Tuas St & 74 Joo Koon Circle factories
04 - For Aik Moh Singapore 74 Joo Koon Singapore Facility

Awards and accolades that we won over the last few years.....



Entrepreneur of the Year

2011

Inaugurated in 1989 by the Rotary Club of Singapore, The Entrepreneur of the Year Award (EYA) salutes and honours local entrepreneurs who have shown outstanding performance as business owners, in their chosen field of entrepreneurship
<http://www.eya.com.sg/>



2008~2011, 2014

The Enterprise 50 (E50) Awards, first established in 1995, recognises local, privately-held companies who have contributed to economic development in Singapore and abroad. <http://www.enterprise50.org/>

Enterprise 50 Award

Singapore Prestige Brand Award

Heritage Brand - 2015

Singapore Prestige Brand Award (SPBA) was inaugurated in 2002 by the Association of Small and Medium Enterprises (ASME) and Lianhe Zaobao. Today, SPBA continues to recognise and honour Singapore brands.
<http://www.spba.com.sg/>



AN ASME-LIANHE ZAOBAO AWARD
 新加坡金字品牌奖

Singapore
 Prestige
 Brand Award 15

Winner, SPBA - Heritage Brands



WINNER
 OF THE YEAR 2019

Organised by UOB and NTUC. This award recognise well-rounded excellence in three areas: digital enablement, employee development and leadership direction.

SME Digital LEAP Awards

Aik Moh Group of Companies

Batam, Indonesia Sales Office

PT. Aik Moh Chemicals Indonesia

Komplek Bintang Makmur Industri
Block FG No.8-9 Batam Centre - Batam,
Indonesia

Tel : (62) 778 7431208/ 7431209

Email: contact_us@aikmoh.com.sg

Jakarta, Indonesia Sales Office

PT. Staris Chemicals

BSD City, Ruko Bidex Blok G No. 21
Jl. Raya Pahlawan Seribu, Lengkong
Gudang

Serpong – Tangerang Selatan 15310

Tel: (62)21-29513606 / (62)21-29514016

Email: sales@starischemicals.com

Surabaya, Indonesia Sales Office

PT. Staris Chemicals

Pakuwon Centre - 23th Floor

Jl. Embong Malang No. 1-5, Kedungdoro,
Tegalsari, Surabaya 60261

Tel : (62)31-6000 3361

Email: sales@starischemicals.com

Manila, Philippines Sales Office

A.P.C. Chemical Industries, Inc

Unit 1809 Medical Plaza Ortigas Building,
San Miguel Avenue, Ortigas Center,
Pasig City, Philippines

Tel : (632) 264 0997

Email: enquiry@apcchemicals.com

Selangor, Malaysia Sales Office

Aik Moh Solvex (M) Sdn Bhd

Lot 14979, Batu 5 Jalan Nenas, Off Jalan Kg Jawa,
42450 Klang, Selangor, Malaysia

Tel : (603)- 5161 5918

Email: enquiry@amsolvex.my

Johor, Malaysia Sales office

Aik Moh Solvex (M) Sdn Bhd

PLO 465 Jalan Keluli
81700 Pasir Gudang

Johor, Malaysia

Email: enquiry@amsolvex.my

Yangon, Myanmar Sales Office

Ampro Myanmar Co., Ltd

No. 25/26, Bayint Naung Main Road, 3rd Quarter,
Hlaing Township

Yangon, Myanmar

Tel : (95) 1-531043 / 1-531044

Email: ampro@glhorizon.com.sg



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PAINTS & CHEMICALS

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Email: enquiry@aikmoh.com.sg

Website: www.aikmoh.com.sg

Do You Have
Any Questions?

We would be happy to help.